



## Climatic Home Products Freight Policy Effective 6/24/21

Freight terms and pricing will be evaluated on a quarterly basis and are subject to change based on market conditions. This policy applies to all products distributed by Climatic Home Products (CHP). This pricing will be applied to each order or group of orders approved by the customer to be released for shipment, and shipping from the customers assigned CHP Warehouse.

### MAJOR APPLIANCE BLANKET FREIGHT POLICY

This policy applies to all major appliances and brands. Major appliances for the purpose of this policy will be defined as: Refrigerators, Freezers, Washers, Dryers, Dishwashers, Ranges, Microwaves and Room Air Conditioning Units. If an approved order(s) contain at least one major unit then minors and accessories can be applied to the overall order value.

ORDER(S) VALUE	FREIGHT TERMS
\$5,000 OR ABOVE	PREPAID
\$2,500 - \$4,999	\$100 FREIGHT
\$2,499 OR BELOW	\$85 FREIGHT
CUSTOMER PICK-UP / WILL CALL	\$0 FREIGHT
SHIPMENT(S) FROM VENDOR WAREHOUSES*	QUOTE PER REQUEST
SAMSUNG BUILT-IN EXCEPTION**	FREIGHT PPD

\*Approved order(s) shipping directly from Verona's Warehouse to a Dealer will be charged \$100 Freight plus any applicable special service charges.

\*\*This exception applies to an approved order shipping from Norcross or Dallas that contain a Samsung Wall Oven or a Samsung Cooktop.

### MINOR APPLIANCE BLANKET FREIGHT POLICY

This policy is brand specific and apply to approved order(s) that contain only minor appliances. If an order contains at least one major appliance then the pricing will be determined from the Major appliance policy (see above). Minor appliances for the purpose of this policy will be defined as any appliance not listed as a major appliance (see above).

ORDER(S) VALUE	FREIGHT TERMS
\$2,200 OR ABOVE	PREPAID
\$1,000 to \$2,199	\$100 FREIGHT
\$999 OR BELOW	\$85 FREIGHT
CUSTOMER PICK-UP / WILL CALL	\$0 FREIGHT
SHIPMENT(S) FROM VENDOR WAREHOUSES	QUOTE PER REQUEST
FABER ONLY SHIPMENT EXCEPTION***	PREPAID FOR ORDER(S) \$500 OR ABOVE
EDISON AUDIO and E-BIKE EXCEPTION****	PREPAID FOR ORDER(S) \$1,800 OR ABOVE

\*\*\*This exception applies to an approved order(s) that contain only FABER products.

\*\*\*\* This exception applies to an approved order(s) that contain only Edison Audio or E-Bikes.



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### SPECIAL SERVICE CHARGES

These charges will apply when a customer requests a service that goes beyond transporting the approved order(s) to the delivery location. Please note that multiple charges can apply to an approved order(s). For example, a residential delivery that requires liftgate service will result in a total of \$145 in special service charges.

SPECIAL SERVICE REQUIRED	SERVICE CHARGE
OUT OF TERRITORY SHIPMENT	\$100
LIFTGATE SERVICE	\$50
EXPEDITED/GUARANTEED DELIVERY	SHIPMENT BASED QUOTE
RESIDENTIAL DELIVERY	\$95
LIMITED ACCESS DELIVERY	\$50
DRIVER ASSIST	\$50
LUMPER ASSIST	SHIPMENT BASED QUOTE

Out of Territory Shipment – Shipment of order(s) requested and approved by the customer that are not shipping from the customers assigned CHP Warehouse.

Liftgate Service – These charges apply when a customer requires the freight to be placed on the ground by the delivery driver, because they do not have a loading dock or any other means to lift the freight off the truck.

Expedited/Guaranteed Delivery - These charges apply when a customer requires a shipment to deliver in a manner that is expedited or time critical versus standard shipping options. These charges will be quoted based on the specific shipment requirements, and in the event that the carrier fails to meet the delivery expectation there will be no charge for this service.

Residential Delivery – These charges apply when a customer delivery address is to a location that is personal residence (home) or a business operating out of a home.

Limited Access Delivery – These charges apply when a destination or location restricts trucks from entering a point of entry.

Driver Assist – These charges apply when a customer requires the driver to facilitate unloading by moving the freight to the end of the trailer.

Lumper Assist – These charges apply when a customer requires assistance (temporary personnel) to unload their freight from the trailer. This service is not available in all areas, and will be quoted based on the specific shipment requirements.